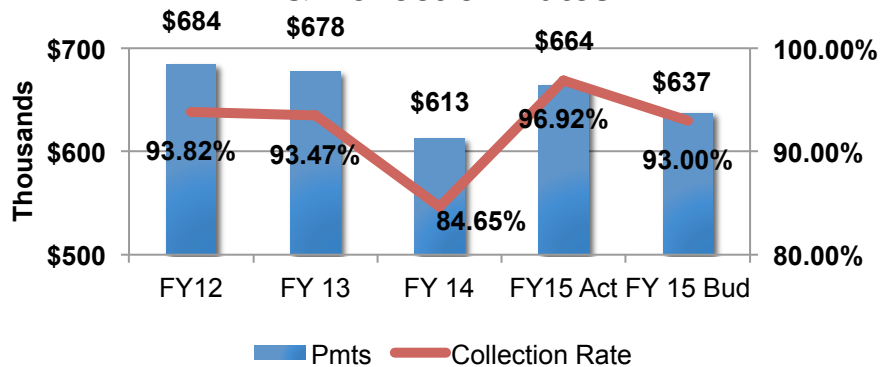


TUCW Dashboard

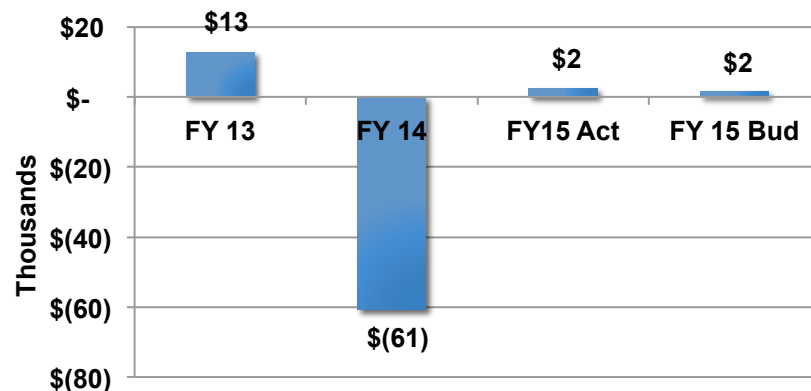
Fiscal Year End

June 30, 2015

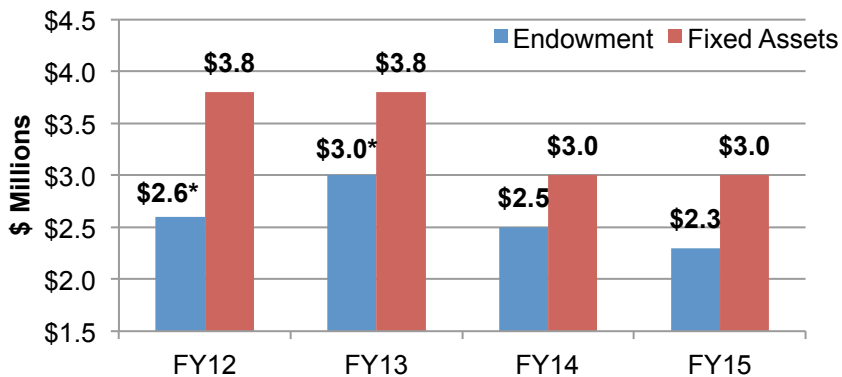
Annual Pledge Payments & Collection Rates



Annual Net Income

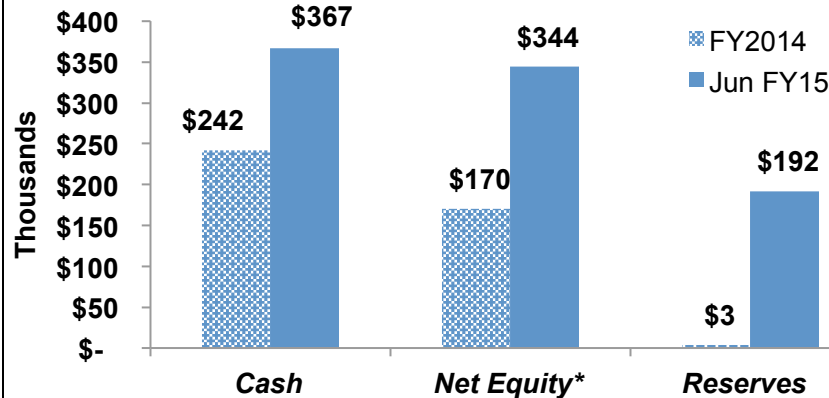


Asset Balance Sheet 6/30/15



* Balance as of 12/31

Operating Balance Sheet 6/30/15



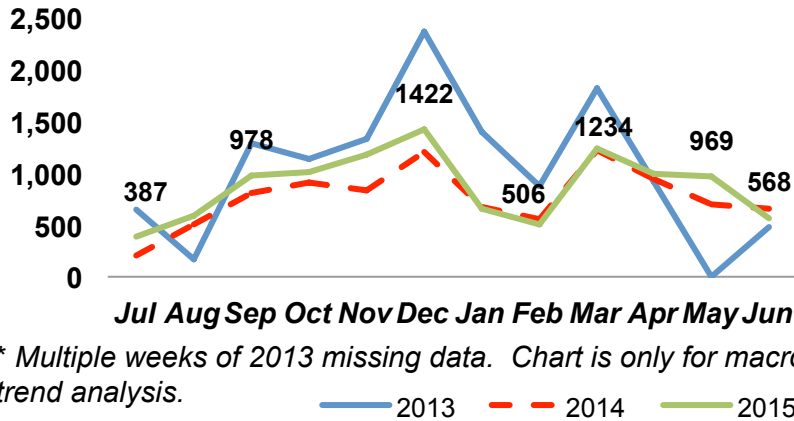
* Assets - Liabilities, excl. real estate, estimated for FY2014

TUCW Attendance/Membership

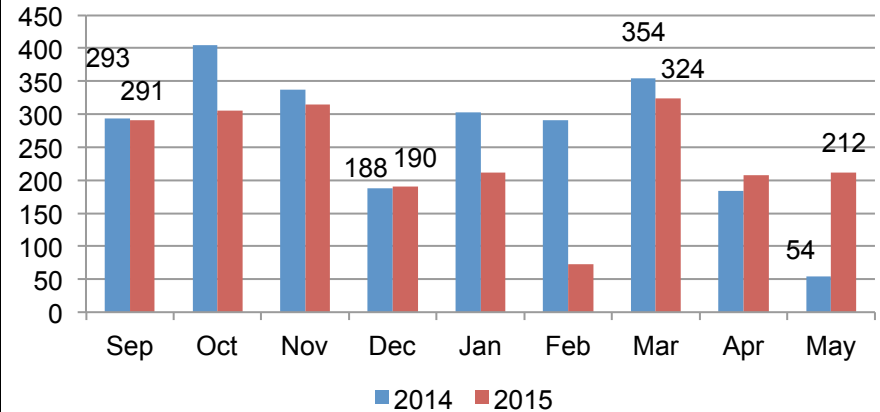
Fiscal Year End

June 30, 2015

Adult Attendance



RE Attendance

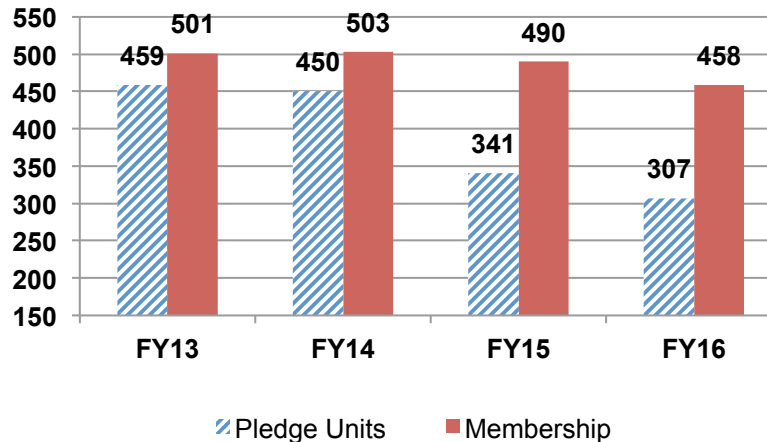


Adult Annual Attendance

2013: 12,400
 2014: 9,000
 2015: 10,491 (+14%)

Pledge and Membership Units

6/30/15



RE Avg. Monthly Attendance

2014: 268
 2015: 237 (-12%)

FY2015 Success and Challenges

Successes

- **Fundraising:** The Auction netted \$45K, with numerous other fundraisers contributing to final total of \$68K in net fundraising proceeds--almost \$23K over budget.
- **Collections:** Collection rate reached a high of ~97%, well exceeding the budget target of 93% collection rate. Contributing to this success was the collection of \$22K in prior year pledges (vs. a budget of \$5K).
- **Rebuilding of Reserves:** FY2015 opened with depleted reserves (<\$3K). Through the committed fundraising efforts and expense management of staff and volunteers, reserves are available for funding immediately needed repairs on the roof and paving.

Challenges

- **Pledge Units:** Pledge units declined by 25% from FY14 to FY15 down to 341 units. FY16 opens with an additional decline of 10% down to 307 pledge units.
- **Winter 2015:** The unfavorable weather led to leaks in the building, cancelled services, higher snow plowing (\$17K over) and utility costs (\$7k over).
- **Facility Costs:** Necessary tree work and urgent maintenance projects exceeded budget by an additional \$17K. Our aging facility will continue to require significant investment in the future.
- **Pledge Gap:** As of 7/30/15, a \$19K pledge gap for FY 2016 remains.

Income Comparison

2015 Bud vs. 2015 Act vs. 2016 Bud

Operating Budget	2015 Bud	2015 Act	2016 Bud	2015 Act vs. 2015 Bud	2015 Actual Commentary
Budget Income					
Gross Pledges	685,129		625,420		2016 Updated as of 7/30/15
Pledge Gap			19,741		
Total Gross Pledges	685,129		645,161		
Less: Uncollected Pledges (7%)	-47,959		-45,161		
Total Net Pledges	637,170	664,011	600,000	26,841	Driven by improved collection yield (97% vs. budgeted 93%) and \$22K in prior year collections.
Facility Use rental	154,936	141,107	134,300	-13,829	Initial rental income budget optimistic; Nursery School \$7K under budget, departure of Y's Women and Y's Men Investment Club.
Voluntary Contributions	38,000	40,485	42,000	2,485	Plate collections \$3K below budget; nonpledge contributions \$5K over.
Restricted Contributions and Fees	60,900	96,176	36,600	35,276	\$30K Mmbrshp, \$30K Lift Contribution, \$30K Social Justice donation from Jan Park Fund
Fundraising income for TUCW	45,900	97,817	27,650	51,917	New format: Only showing gross for 2015A and 2016B. See corresponding Fundraising expense below. \$45,900 was net of expenses. Comparable 2015A amount is \$68,528. Significant net proceeds: Auction \$45K, UGNO \$6.5K.
Fundraising Pass Thru to Other Charities		14,476	17,720	n/a	New format: Only showing gross for 2015E and 2016. Includes Share the Plate and similar; see corresponding Pass Thru expense below
Use of Prior Year Reserves		13,458	39,966	n/a	New format: Highlights amounts used from reserve accounts, including program reserves and B&G.
Income from Endowment	10,000	10,247	150,000	247	
Other Income	4,100	48,143	6,600	44,043	Unanticipated bequests and insurance proceeds
Total Income	951,006	1,125,920	1,054,836	174,914	

Expense Comparison

2015 Bud vs. 2015 Act vs. 2016 Bud

Budget Expenses	2015 Bud	2015 Act	2016 Bud	2015 Act vs. 2015 Bud	2015 Actual Commentary
Total Compensation, benefits, taxes	679,505	657,912	635,701	-21,593	Savings primarily due to workload rebalancing with Sexton and office staff. Also cleaning services moved out of compensation to B&G line below.
Utils, Maint, Insur, and Routine Building/Grounds	103,650	136,749	123,776	33,099	Contracted cleaning services +\$14.5K annual; Snow removal \$17K over budget, Utilities \$7K over budget
Building and Grounds Projects			121,850	n/a	'For 2016: \$71K for Lift, \$51K for add'l B&G Proj. (roof & paving) could spend up to \$150K additional B&G Proj. if funds available from reserves or other sources
Programs & Services	33,800	33,926	42,296	126	
Fundraising for TUCW expenses		29,289	16,555	n/a	New format: Expenses to offset 2016 gross Fundraising Income; see gross Fundraising Income above.
Fundraising Pass Thru to Other Charities		14,476	19,720	n/a	New format: Includes Share the Plate and similar; see gross Pass Thru Income above.
Denominational	42,369	21,000	10,000	-21,369	50% of Fair Share, as voted on at Annual Meeting
Office Supplies & Services/Office Equip	29,500	33,593	39,374	4,093	Increased IT expenses
Audit, Bank & Cr. Card	18,100	10,370	14,805	-7,730	Audit deferred until FY2016; ~\$9K savings in FY15
BOT, Ann Meet, Minst. Search & Canvass	28,000	15,335	23,250	-12,665	Under budget: BOT (-\$4K), Min. Search (-\$4K), Canvass (-\$5K)
Contributions to Reserves	10,000	168,575	0	158,575	+\$88K Building Rsrv (Roof, Electrical, etc.); +\$26K Grounds Rsrv (Paving, etc.); +\$30K Lift Reserve, +10K General Rsrv. UGNO contributed \$5K to Building Rsrv.
Miscellaneous	4,550	2,256	5,972	-2,294	
Total Expenses	949,474	1,123,481	1,053,298		
Net Income/Loss	1,532	2,439	1,538		