

General Update

- 1) **December Financials:** YTD Revenues remain higher than Budget (+\$93K). YTD Expenses are also above Budget (+\$29K). This gives us an NOI which is \$64K above Budget. These numbers will change as the year progresses. See page 2 for a summary of the December 31<sup>st</sup> Financials.
- 2) **Employee Retention Credits (ERC):** We are still waiting to receive the \$77K from the Employee Retention Credit program. These dollars should be received in March or April.
- 3) **Cash Flow:** Our monthly Net Cash Available ticked up in December due to the receipt of Pledges and other Contributions, some of which were timed for donor tax reasons to be paid before Dec 31<sup>st</sup> (= \$156K, see attached Cash Flow spreadsheet). The funds we asked Endowment to provide last month (\$51K) have not yet been received, but because December was a strong month, we do not need the funds just yet. In addition, in the next few months we should receive the ERC funding, which will add to the Cash Available.
- 4) **2022-2023 Budget:** The Budget Gap projected for this year remains at = (\$183K). We anticipate this Budget Gap will be covered by Endowment funds and the ERC refund.
- 5) **Capital Campaign Funds:** Total Capital Campaign Funds = \$625K (\$44K in Cash, \$231K in ADM account, and \$350K due for Endowment match). There is an additional \$137K in Unpaid Pledges, but we will probably write these off.
- 6) **Fiscal Targets:** Current Fiscal Target for Endowment Funds is 2-3 times Annual Expense Budget. Current Fiscal Target for Available Cash is \$100,000 (~1.5 x Monthly Expenses). As of November 30<sup>th</sup>:

Endowment Funds\* = \$3,196,686  
 Annual Expense Budget = \$858,630  
 Multiple = 3.72 x

Available Cash\*\* = \$156,006 (FCB Checking/Savings/Venmo)  
 Monthly Expenses = \$71,553  
 Multiple = 2.18 x

NB: **TUCW also has a \$250K Line of Credit** at Fairfield County Bank (FCB), which remains unused and is available until **02/14/2023**. Interest rate is 1% over prime = 8.50%. There are no guarantees or mortgage type liens attached to the Line of Credit.

\*72% of Endowment Funds are in "Restricted" accounts

**\*\*"Reserves" now exceed Total Available Cash**

- 7) **Other Financial Information:**
  - (a) We continue to work with Stewardship for Us (Rachel Maxwell and Barry Finkelstein) to help TUCW do a Strategic Financial Resource Plan. This effort will take 3-4 months and will cost \$5K - \$10K, which will be covered mostly/entirely by Endowment. The goal is to provide a financial plan that extends forward for at least five years and leads to the elimination of our annual Budget Gap.
  - (b) We have also entered into a contract with The Rocky Mountain Center for Positive Change, who will assist the congregation in a Healing & Resilience Plan, to help our congregation heal and learn from recent issues and to be better able to deal with future complications. This contract will cost \$18K and a member of our congregation has generously offered to cover the cost.

## Monthly Financial Statements – As of December 31, 2022

### Balance Sheet

- 1) Total Assets\* = \$7.797M, **down \$103K** since June 2022 = 1.31% decrease  
(NB: updated Vanguard numbers are ~\$300K better)
- 2) Total Liabilities = \$8K, down \$96K since June 2022, due mostly to Advance Pledge Payments = 91.90% decrease.
- 3) Total Equity = \$7.789M, **down \$7K** since June 2022 = 0.09% decrease  
(NB: updated Vanguard numbers are ~\$300K better)
- 4) Current Liabilities and Total Liabilities remain extremely low compared to Current Assets and Total Assets. The key factor is that we do not have a mortgage on our property.

### Profit & Loss Statement

- 1) YTD Income = \$492K = **\$93K over Budget** = 23.37% increase, due to higher Pledges, Unrestricted Contributions, Restricted Contributions, Event Proceeds, and Facility Use Fees
- 2) YTD Expenses = \$410K = **\$29K over Budget** = 7.74% increase, due to higher Maintenance & Insurance, Holiday Music, Fundraising, the two contracts mentioned earlier.
- 3) **Net Income = \$81K = \$64K better than Budget** = A large increase over Budget. But it's still early in the Fiscal Year, and the numbers will change as the year progresses. At year-end, we still anticipate a Budget Gap of (**\$182K**).

\*Due to the lack of historical cost data, the Book Value of our Land and Buildings was estimated to be = \$3.000M in 2014. However, as of October 2020, the Town has valued our land and buildings at = \$8.629M. Since we do not pay real estate taxes, any change in value (up or down) does not affect our finances.

### To-Do's

- 1) Continue Financial Sustainability contract work
- 2) Continue Healing & Resilience contract work
- 3) Renew Line of Credit, which expires 02/14/2023
- 4) Review and approve annual Audit (07/01/2021-06/30/2022)