

General Update

- 1) **November Financials:** YTD Revenues are again higher than Budget (+\$46K). YTD Expenses are also above Budget (+\$19K). It's still early in the Fiscal Year, and the numbers will change as the year progresses. Pledge Income is slightly below Budget (-\$3K). Other Unrestricted Contributions, Restricted Contributions, Event Proceeds, and Facility Use Fees are all higher than Budget (+\$44K), and this gives us an NOI which is \$27K above Budget. See page 2 for a summary of the November 30<sup>th</sup> Financials.
- 2) **Employee Retention Credits (ERC):** We have applied for and expect to receive two tranches of Employee Retention Credits totaling \$77,482. These dollars should be received early next year, but IRS timing is unclear.
- 3) **Cash Flow:** Our monthly Net Cash Available remains lower than our Fiscal Target of \$100K (see attached Cash Flow spreadsheet). We have asked Endowment to fund now two of the projected tranches that normally would not be funded until May/June. If these funds are received in January, we will not hit a serious cash shortage until May. In addition, at some point next year we should receive the ERC funding, which would carry us through June.
- 4) **2022-2023 Budget:** The projected Budget Gap this year = **(\$183K)**. We anticipate this Budget Gap will be covered by Endowment funds and the ERC refund.
- 5) **Capital Campaign Funds:** Nov 30<sup>th</sup> balance in the ADM account = \$230K. Total Capital Campaign Funds = \$41K in Cash, \$230K in ADM account, \$350K due for Endowment match, and \$137K in Unpaid Pledges = \$758K
- 6) **Fiscal Targets:** Current Fiscal Target for Endowment Funds is 2-3 times Annual Expense Budget. Current Fiscal Target for Available Cash is \$100,000 (~1.5 x Monthly Expenses). As of November 30<sup>th</sup>:

Endowment Funds\* = \$3,196,686  
Annual Expense Budget = \$858,630  
Multiple = 3.72 x

Available Cash\*\* = \$142,981 (FCB Checking/Savings/Venmo)  
Monthly Expenses = \$71,553  
Multiple = 2.00 x

NB: **TUCW also has a \$250K Line of Credit** at Fairfield County Bank (FCB), which remains unused and is available until **02/14/2023**. Interest rate is 1% over prime = 8.50%. There are no guarantees or mortgage type liens attached to the Line of Credit.

\*72% of Endowment Funds are in "Restricted" accounts

**\*\*"Reserves" now exceed Total Available Cash**

- 7) **Other Financial Information:**
  - (a) We have signed a contract with Stewardship for Us (Rachel Maxwell and Barry Finkelstein) to help TUCW do a Strategic Financial Resource Plan. This effort will take 3-4 months and will cost \$5K - \$10K, which will be covered mostly/entirely by Endowment. The goal is to provide a financial plan that extends for at least five years and leads to the elimination of our annual Budget Gap.
  - (b) We have also entered into a contract with The Rocky Mountain Center for Positive Change, who will assist the congregation in a Healing & Resilience Plan, to help our congregation heal and learn from recent issues and to be better able to deal with future complications. This contract will cost \$18K and a member of our congregation has generously offered to cover the cost.

## Monthly Financial Statements – As of November 30, 2022

### Balance Sheet

- 1) Total Assets\* = \$7.728M, **down \$271K** since June 2022 = 3.39% decrease  
(NB: updated Vanguard numbers are ~\$300K better)
- 2) Total Liabilities = \$2K, down \$102K since June 2022, due mostly to Advance Pledge Payments = 97.74% decrease.
- 3) Total Equity = \$7.725M, **down \$168K** since June 2022 = 2.14% decrease  
(NB: updated Vanguard numbers are ~\$300K better)
- 4) Current Liabilities and Total Liabilities remain extremely low compared to Current Assets and Total Assets. The key factor is that we do not have a mortgage on our property.

### Profit & Loss Statement

- 1) YTD Income = \$345K = **\$46K over Budget** = 15.48% increase, due to higher Unrestricted Contributions, Restricted Contributions, Event Proceeds, and Facility Use Fees
- 2) YTD Expenses = \$332K = **\$19K over Budget** = 6.14% increase, due to higher Maintenance & Insurance, Fundraising, and Audit & Bank Fees.
- 3) **Net Income = \$12K = \$27K better than Budget** = A large increase over Budget. But it's early in the Fiscal Year, and the numbers will change as the year progresses. At year-end, we still anticipate a Budget Gap of (**\$182K**).

\*Due to the lack of historical cost data, the Book Value of our Land and Buildings was estimated to be = \$3.000M in 2014. However, as of October 2020, the Town has valued our land and buildings at = \$8.629M. Since we do not pay real estate taxes, any change in value (up or down) does not affect our finances.

### To-Do's

- 1) Reconcile differences between Nov 30<sup>th</sup> Net Cash Available and Nov 30<sup>th</sup> Cash Flow Report
- 2) Continue Financial Sustainability contract work
- 3) Continue Healing & Resilience contract work
- 4) Start renewal process for Line of Credit, which expires 02/14/2023